



Pullet Growers
of Canada

Éleveurs de poulettes
du Canada

PULLET GROWERS OF CANADA

2022 Annual Report



**Pullet Growers
of Canada**

**Éleveurs de poulettes
du Canada**

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NOTICE OF MEETING



Pullet Growers
of Canada
Éleveurs de poulettes
du Canada

NOTICE OF MEETING 17TH ANNUAL GENERAL MEETING OF THE PULLET GROWERS OF CANADA

You are hereby summoned to:

Pullet Growers of Canada's Annual General Meeting

which will be held

On March 21, 2023, at 3:00 PM EDT

At

The Westin Ottawa
11 Colonel By Drive
Ottawa (Ontario) K1N 9H4

Meeting room: Quebec

The purpose of the Annual General Meeting will be to:

1. Receive and consider the Chair of the Board of Directors' report for the financial year ending December 31, 2022;
2. Receive and consider the Committees of the Board's activity reports for the financial year ending December 31, 2022;
3. Receive and consider the public accountant's statement and the financial statements for the financial year ending December 31, 2022;
4. Appoint the public accountant for the financial year ending December 31, 2023;
5. Appoint officers in accordance with the By-Laws (by member provincial representatives);
6. Transact such further and other business as may properly be brought before the meeting.

Please confirm your attendance to this meeting at info.secretariat@epc-pgc.ca.

We look forward to your attendance and input at this meeting.

Best regards,

François Jacques
Chair

AGENDA

Agenda of the 17th Annual General Meeting
Pullet Growers of Canada
March 21, 2023, 3 PM EDT
Room: Quebec
The Westin Ottawa
11, Colonel By Drive, Ottawa (Ontario) K1N 9H4

Agenda

1. Welcome and opening remarks by PGC Chairman
2. Motion to adopt the meeting agenda
3. Remarks by the Chairman of Farm Products Council of Canada and the Honourable Lisa Thompson, minister of Agriculture, Food and Rural Affairs, Ontario
4. Introduction of the 2022 Board of Directors and staff
5. Minutes of the 16th Annual General Meeting
6. Report of activities for 2022
7. Financial statements for 2022
8. Presentation of the 2023 Board of Directors
9. Appointment of the public accountant for the 2023 financial year
10. Priorities and budget for 2023
11. Other business
12. Closing remarks and adjournment

CHAIRMAN'S MESSAGE

Dear pullet growers, egg producers and industry partners,

I am pleased to present the Pullet Growers of Canada's (PGC) 2022 Annual Report. This report provides a recap on the activities conducted by PGC in 2022 and on the organization's priorities for 2023.

I would like to highlight some of PGC's accomplishments. Most notably, PGC launched a new Cost of Growing (COG) study, to update the results from the last study, conducted 8 years ago. Considering the many changes facing pullet rearing since then and the important inflation affecting input prices, PGC felt it was important to put this study in motion. Though the survey itself will be conducted in 2023, a lot of work was accomplished in 2022 to prepare for it, including the creation of a Steering Committee (with directors and staff from PGC and its member provinces) and the development of the study parameters. PGC and its members retained the services of Serecon, a firm with extensive expertise in cost of production studies, to develop and conduct the survey.

PGC continued promoting the interests of Canadian pullet growers on different national committees, including the Canadian Egg Industry Reciprocal Alliance (CEIRA) Board of Directors, the Egg Farmers of Canada (EFC) Hazard Analysis and Critical Control Points (HACCP) Review Team and the EFC Animal Care Program Redevelopment Project Team. PGC also maintained regular communications with other EFC groups, including the Production Management Committee (PMC) and the staff. Among the outcomes of this collaboration, PGC was pleased to see that its suggestion of developing and implementing a data collection exercise on pullet barns using outcome-based measures, mirroring what was done in the layer sector, was accepted and put into motion by EFC's PMC. This project will provide useful insights for the upcoming Code review process and the development of an Animal Care Program for pullets.

To reinforce this relationship and ensure an efficient communication between our organizations, PGC invited the Chair of EFC's PMC to participate as observer in meetings of its board of directors. The Chair of EFC's PMC participated in one meeting. At the same time, PGC's Chair, who represents pullet growers on EFC's PMC, suggested that PGC Directors participate in meetings of EFC's PMC for discussion items that relate to pullet rearing. This suggestion was accepted and PGC Directors participated in one meeting in 2022. PGC strongly believes in such a collaborative approach to address the needs and issues facing Canadian pullet growers and we will continue to promote collaboration and partnership across the industry. I take this opportunity to thank EFC directors and staff for a productive collaboration.

PGC can count on a dedicated team of directors who accomplish a terrific job in representing pullet growers from their respective province. I salute their teamwork and thank them for their continuous efforts and involvement. Concerning our staff, Mr. Renaud Sanscartier was appointed general manager of PGC, after a period as interim. I take this opportunity to thank Katia, our previous general manager, for all the work accomplished for PGC and wish her the best. I also take this opportunity to thank the *Union des producteurs agricoles* for providing professional, dedicated and accessible human resources to assure the administration of our organization.

In 2023, PGC will continue this momentum, with numerous projects in the pipeline, including the conclusion of the COG study and the renewal of its business plan (which will include a strategic planning exercise). Our team will also closely follow the Code revision process and provide assistance and insights whenever required. Our organization will also keep a watchful eye on the AI situation (highly pathogenic avian influenza). The virus touched down all over Canada in 2022 and seems to be here to stay. Some pullets were among the birds infected and depopulated, and this risk will remain present for the foreseeable future. Constant vigilance will be required from every grower and from other actors of the value chain.

This upcoming Annual General Meeting will mark the end of my involvement with PGC. As a director since 2017 and Chair since 2020, it has been a privilege to contribute to this organization with my fellow directors and partners. I am convinced that PGC is in good hands with the new Board of Directors, to whom I wish the best of luck.

Thank you for your continuous support to our organization.

Respectfully,

François Jacques, Chairman, Pullet Growers of Canada

MINUTES OF THE 16th ANNUAL GENERAL MEETING

MINUTES OF THE 16th ANNUAL GENERAL MEETING
OF THE PULLET GROWERS OF CANADA
THE WESTIN OTTAWA, NEWFOUNDLAND / NOVA SCOTIA ROOM
MARCH 22, 2022

1. WELCOME AND OPENING REMARKS

Mr. François Jacques, Chairman of the Pullet Growers of Canada (PGC) welcomes the 23 participants at the sixteenth annual general meeting (AGM), including growers and guests. The Chairman remarks on the challenges faced by pullet growers and egg producers during the last year (cost of production increase, pandemic, etc.) and the resiliency shown by the industry. With the Code of production implementation well under way in the layer sector, the year to come should put emphasis on the pullet part of the code, and PGC's intent remains to act as a facilitator and collaborate with Egg Farmers of Canada on this.

Finally, the Chairman thanks PGC's directors, staff, and partners.

Mr. Renaud Sanscartier shows the notice of meeting and reads the agenda.

ON MOTION DULY MOVED by Mr. Alvin Brunsveld and seconded by Ms. France Perreault, it is unanimously resolved to approve the agenda of the sixteenth PGC AGM.

2. INTRODUCTION OF THE BOARD OF DIRECTORS AND STAFF

The Chairman introduces the Board of Directors who represented the PGC's three member provinces in 2021: Mr. François Jacques (Chairman), Ms. Marie-Josée Forest (Vice-chair and Treasurer, Director representing Quebec), Ms. Kimberly Kelly (Secretary, Director representing New Brunswick) and Mr. Alvin Brunsveld (Director representing Ontario).

The Chairman also introduces the staff: Ms. Katia Colton-Gagnon, Executive Director (on maternity leave since April 2021), Ms. Stéphanie Ménard, Administrative Assistant (on maternity leave since April 2021), Mr. Renaud Sanscartier, Interim Executive Director, and Ms. Maude Lacombe, Administrative Assistant.

The Chairman thanks everyone for the good work accomplished in 2021.

3. MINUTES OF THE FIFTEENTH ANNUAL GENERAL MEETING

The minutes are summarized by Mr. Renaud Sanscartier. No corrections to the minutes are asked.

ON MOTION DULY MOVED by Ms. Kimberly Kelly and seconded by Mr. Marcel Laviolette, it is unanimously resolved to approve the minutes of the fifteenth AGM held online on March 17, 2021.

4. REPORT OF ACTIVITIES FOR 2021

Mr. Renaud Sanscartier presents PGC's report of activities for 2021, including the following topics:

- Board of Directors Meetings

- Staff movement
- Representations
- Communications
- Governance
- Animal Care Program implementation in the pullet sector
- 2019-2023 Business Plan follow-up

5. FINANCIAL STATEMENTS FOR 2021

Mr. Renaud Sanscartier presents the 2021 financial statements prepared by Raymond Chabot Grant Thornton, which were not audited. The financial statements were approved by the Board of Directors on March 2, 2022.

For the financial year ending December 31, 2021, total revenues were \$121,906 and total expenses were \$37,891 for an excess of revenues over expenses of \$84,015. The net assets at the end of the year were \$539,686.

Mr. Renaud Sanscartier mentions that the contribution rate was \$0.0075 per layer in 2021 and that the contribution of the three member provinces totalled \$119,604.

ON MOTION DULY MOVED by Mr. Paulin Bouchard and seconded by Mr. Scott Help, it is unanimously resolved to approve the 2021 financial report.

6. 2022 FINANCIAL YEAR

ON MOTION DULY MOVED by Ms. Marie-Josée Forest and seconded Ms. France Perreault, it is unanimously resolved to appoint Raymond Chabot Grant Thornton as the public accountant for 2022.

Mr. Renaud Sanscartier presents the 2022 budget. Expected revenues were calculated by assuming that the same three provinces that were members in 2021 would be members again in 2022. The contribution rate is maintained at \$0.0075 per layer quota allocation, so that revenues are expected to reach \$120,000.

Expenses are projected to increase compared to 2021, for three main reasons. First, more activities are planned in 2022, so that more professional services will be required, particularly from PGC's management team. The expected phasing-out of COVID-related restrictions will allow for more in-person meetings which will entail more travel expenses. Finally, PGC intends to conduct a cost of growing survey, and earmarked \$100,000 for this project. Overall, 2022 expected expenses are \$216,051, for an expected deficit of \$93,551.

Mr. François Jacques explains that the cost of growing survey will focus on pullet growing in different housing systems in PGC's member provinces and will capture the increase in costs for expense items such as gas, feed and labour. Mr. Jacques also mentions that \$100,000 will probably not be enough.

Mr. Andrew Deweerd mentions that PGC applied for funding to conduct the last survey in 2019. Mr. François Jacques mentions that PGC will investigate funding opportunities to conduct this study.

ON MOTION DULY MOVED by Mr. Andrew Deweerd and seconded by Mr. Paulin Bouchard, it is unanimously resolved to approve the 2022 budget.

7. OUR PRIORITIES AND ACTION PLAN FOR 2022

Mr. Renaud Sanscartier presents PGC's priorities for the coming year:

Implementing standardized audit methods and procedures for pullet barns

- PGC's directors will continue contributing to the design and development of standardized audit methods and procedures for pullet barns, in collaboration with the members of EFC's Production Management Committee.

Improving PGC's visibility

- Through wider distribution of its communications and targeted investments, PGC will ensure that its role in the Canadian egg supply chain and its actions are well known.

Determining the cost of growing pullets

- PGC intends to collaborate with partners to conduct a Cost of growing study for pullets under various housing systems.

The Chairman reminds participants of the advantages of becoming a member of PGC. PGC hopes to extend its implication throughout the country.

8. OTHER BUSINESS

- Date of next AGM: Mr. François Jacques asks participants if holding the AGM on the Thursday morning following EFC's AGM would suit them. Participants say that the EFC Open Board Meeting (which follows EFC's AGM) sometimes rolls over on the Thursday morning. PGC will communicate with EFC before scheduling the next meeting.
- Tribute to Mr. Andrew Deweerd for his involvement in PGC over many years.

9. CLOSING REMARKS AND ADJOURNMENT

The Chairman thanks attendees for their participation.

<p>ON MOTION DULY MADE by Ms. France Perreault and seconded by Mr. Alvin Brunsveld, it was unanimously resolved that the sixteenth annual general meeting of the PGC be closed.</p>
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REPORT OF ACTIVITIES FOR 2022

Board of Directors Meetings

In 2022, PGC's Board of Directors held seven (7) meetings to monitor activities and guide the work being done. Five (5) of those meetings were teleconferences while the other two (2) were in-person meetings.

To reinforce the partnership between PGC and EFC, Chair of EFC's PMC was invited to participate as observer in meetings of its board of directors. The Chair of EFC's PMC participated in one meeting.

Representations

PGC is involved on different national committees to promote the interest of pullet growers.

Egg Farmers of Canada (EFC)

In 2022, PGC had a representative on EFC's Hazard Analysis and Critical Control Points (HACCP) Review Team. The Team held one (1) meeting in 2022.

Finally, PGC's Chairman was a member of EFC's Production Management committee (PMC), representing pullet growers. Although this participation on the PMC was not done on behalf of PGC, this informal link between PGC and EFC's PMC was very useful in sharing information regarding, for example, the upcoming review of the Code of practice. PGC's Chairman participated in seven (7) meetings of EFC's PMC. Also, following a suggestion made by PGC, PGC directors partially attended one meeting of EFC's PMC, to address discussion items related to pullet rearing.

As a member of EFC's PMC, PGC's Chairman was also a member of the the Animal Care Program Redevelopment Project Team. The Team held one (1) meeting in 2022.

Canadian Egg Industry Reciprocal Alliance (CEIRA) Board of Directors

In 2022, the PGC Chairman was a director on CEIRA's Board of Directors, representing Leghorn Pullet Growers. The Chairman participated in five (5) meetings of CEIRA's Board of Directors to provide the perspectives of pullet growers.

Communications

Two newsletters were sent to members and partners in February and May 2022.

In late 2022, PGC adjusted its communication strategy to broaden its impact. Most notably, the format for the newsletter articles was transformed into a blog on PGC's website, and the newsletter itself was revamped. This should provide more visibility to PGC's website which is a Canadian reference in pullet rearing.

As part of its strategy to communicate more broadly about its mission, PGC was once again featured in the Who's who edition of the Canadian Poultry Magazine. PGC has also taken steps to acquire promotional objects which will be distributed in 2023 in various events where actors of the egg and poultry industry gather.

Main Project

Cost of Growing study

In 2022, PGC invited its members to participate in a steering committee for a Cost of Growing (COG) Survey. This Steering Committee developed the framework of the survey, which will look at pullet rearing in Ontario, Quebec and New Brunswick, with three housing systems being analyzed (conventional, floor and aviary). This study will be based on 2022 producer data. Following the publication of a request for proposals, PGC hired Serecon to conduct the survey in 2023.

This survey will provide useful updates to results that were provided in earlier surveys (the latest survey for conventional and floor systems dating back to 2015-2016). The report should be available in 2023.

2022 GOVERNANCE STRUCTURE AND STAFF

Board of Directors

- Chairman: François Jacques
- Vice-Chairman and Treasurer, Provincial Representative for Quebec: Marie-Josée Forest
- Secretary, Provincial Representative for New Brunswick: Kimberly Kelly
- Director, Provincial Representative for Ontario: Alvin Brunsveld

Committees of the Board

1. Executive Committee

The Executive Committee acts as a pre-work committee for the Board and pre-approves the annual Business Plan and budget.

The Executive Committee was not active in 2022.

2. Finance and Audit Committee

The Finance and Audit Committee prepares the annual budget and reports to the Board of Directors on all financial matters.

- Chair: Marie-Josée Forest
- Members: Board of Directors

3. Communications Committee

The Communications Committee is charged with the PGC'S internal and external communications.

- Chair: Marie-Josée Forest
- Members: Board of Directors

4. Cost of Growing Committee

The Cost of Growing Committee rationalizes the national cost of growing for pullets.

The Cost of Growing Committee was inactive as of 2022.

5. Production Management Committee

The Production Management Committee is responsible for working with all stakeholders on issues relating to the implementation of the national Code of Practice, designing training materials necessary to inform members and reviewing proposed changes to national programs related to food safety, e.g. Start Clean – Stay Clean®, and animal welfare, e.g. Animal Care Program (ACP).

The Production Management Committee was inactive as of 2022.

Staff

- General manager: Renaud Sanscartier
- Administrative assistant: Maude Lacombe

All PGC staff are employed by the Agricultural Research and Policy Branch of the *Union des producteurs agricoles*.

2019-2023 BUSINESS PLAN FOLLOW-UP

Planning within PGC is a group effort by the Board of Directors and staff. The year 2022 was the fourth year of the five-year period PGC's Business Plan.

PGC identified the following priorities for 2022:

- To contribute to the development of standardized audit methods and procedures for pullet barns
- To improve PGC's visibility
- To determine the cost of growing pullets

These priorities are included in the Key Result Areas defined as where PGC must be successful in order to be true to its mission and vision, as follows:

1. Operations
2. Communications
3. Governance
4. Management and Administration

EVALUATION OF KEY RESULT AREAS

KEY RESULT AREA 1: OPERATIONS

OBJECTIVE

To be recognized as a national organization engaged in the oversight of all activities related to pullet production.

GOALS

To collaborate with provincial players leading to the recognition of PGC as the national representative of pullet growers.

PROGRESS: In 2022, three provincial egg boards were members of PGC.

To lead the development and implementation of programs related to the Code of Practice and Animal Care Policy for pullets.

PROGRESS: PGC collaborated with EFC's Production Management Committee to develop a measuring protocol for pullet rearing facilities, which is a necessary step before auditing certain housing requirements of the *Code of Practice for the Care and Handling of Pullets and Laying Hens (Code)*.

Progress on the development of the Animal Care Program for pullets was insufficient to move ahead with a pilot project for its implementation. This may be delayed by the Code review process which is currently moving ahead. PGC monitors this review process and will collaborate when required.

To participate in the Cost of Production (COP) Survey for pullet production in Canada both for the next COP as well as the Re-Base to be conducted between formal COP.

PROGRESS: PGC launched a Cost of Growing (COG) Survey with its members. In 2022, the study's framework was developed, and a consultant firm was hired. The survey itself will be conducted in 2023.

To ensure that a representative from PGC is a permanent member of the EFC Production Management Committee and Animal Care Program Redevelopment Project Team.

PROGRESS: In 2022, PGC had no permanent representative on the EFC Production Management Committee and Animal Care Program Redevelopment Project Team, but PGC's Chairman was a member of these committees as a representative of pullet growers.

KEY RESULT AREA 2: COMMUNICATIONS AND ENGAGEMENT

OBJECTIVE

To ensure effective communication between PGC and growers/stakeholders using all available means and channels.

GOALS

To strengthen the partnership between PGC and EFC in order to manage issues of common concern and to pool resources:

PROGRESS: The partnership between PGC and EFC mostly operates through the participation of PGC's Chairman (as a representative of pullet growers, not of PGC) on EFC Production Management Committee and Animal Care Program Redevelopment Project Team.

To sustain relationships with pertinent federal and provincial government agencies/departments aimed at providing information on activities of the PGC.

PROGRESS: No meeting was held in 2022.

To establish the means to inform PGC stakeholders continuously.

PROGRESS: Directors reported on the activities of PGC to their provincial board. Two newsletters (February and May) were sent to all the provincial organizations and PGC's industrial partners. PGC was also featured in the Who's who edition of Canadian Poultry, in order to reach a larger number of stakeholders.

To continue providing updates at provincial meetings of pullet growers and stakeholders and annual general meetings.

PROGRESS: Directors shared news about changes in pullet production in their respective province at regular meetings supported by notes and presentations prepared by the general manager.

To develop the PGC website.

PROGRESS: PGC's website was launched in 2020 and is maintained on a regular basis.

To attend national/international conferences and meetings pertinent to the issues of pullet growers in Canada.

PROGRESS: Directors attended the member meetings of provincial egg boards. Due to the COVID-19 pandemic, many national conferences were cancelled in 2022. Nevertheless, directors attended certain conferences and meetings, including EFC Summer Meeting in Winnipeg.

KEY RESULT AREA 3: GOVERNANCE

OBJECTIVE

To establish a formalized governance structure that ensures PGC can act as the independent and autonomous national organization representing Canadian pullet growers.

GOALS

To perform an annual review of PGC By-Laws to reflect the changes brought about by emerging issues.

PROGRESS: No progress.

To engage non-member provinces to determine how best to ensure representation of pullet growers in those provinces so that their input is represented in all aspects of pullet production.

PROGRESS: No progress.

KEY RESULT AREA 4: MANAGEMENT AND ADMINISTRATION

OBJECTIVE

To deliver programs efficiently to pullet growers and members by having relevant management processes in place based on the resources available and the work to be done.

To improve the management and administrative processes of the PGC:

PROGRESS: PGC's management and administration are currently achieved by the Agricultural Research and Policy Branch of the *Union des producteurs agricoles*.

To continue improving the PGC's bilingual capacity.

PROGRESS: All documents are published in both official languages.

To implement the annual Staff Evaluation Process.

PROGRESS: The staff evaluation is conducted on an annual basis.

To continually improve PGC's financial management processes and funding opportunities and grants.

PROGRESS: Financial reports are sent to the Board of Directors on a regular basis.

2019-2023 BUSINESS PLAN (EXECUTIVE SUMMARY)

BUSINESS PLAN | 2019-2023

Éleveurs de poulettes du Canada  **Pullet Growers of Canada**

The Pullet Growers of Canada (PGC) is the national voice for the 554 pullet growers in Canada.

Our mission
We defend the interests of Canadian pullet growers, working to ensure their success as critical partners in the Canadian egg industry.

Our **core values** enable us to be a source of support and expertise for all problems and processes related to pullet production.



Our immediate priorities

- Obtaining a long-term funding arrangement with members that ensures consistent and reliable funding for programs to be implemented
- Completing the design and development of a standardized national implementation of the Code of Practice for Pullets
- Exploring any and all opportunities of being involved in the setting of fair pricing for pullets in a consistent way across Canada (based on pullet cost of production)
- Achieving a formal agreement with provincial boards that ensures the PGC has opportunities to communicate with all pullet growers

Our Workplan involves

Operations	Communications	Management and administration	Governance
To be recognized as a national organization engaged in the oversight of all activities related to pullet production	To ensure effective communication between PGC, growers and stakeholders using all available means and channels	To deliver programs efficiently to pullet growers and members by having relevant management processes	To establish a governance structure that ensures the PGC can act as the national voice of Canadian pullet growers

FINANCIAL STATEMENTS – DECEMBER 31, 2022

Pullet Growers of Canada

Financial Information December 31, 2022

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Compilation Engagement Report

To the Directors of
Pullet Growers of Canada

Raymond Chabot
Grant Thornton LLP
Suite 2100
4805 Lapinière Boulevard
Brossard, Québec
J4Z 0G2
T 450-445-6226

On the basis of information provided by management, we have compiled the statement of financial position of Pullet Growers of Canada as at December 31, 2022, the statement of operations and net assets for the year then ended and Note 2, which describes the basis of accounting applied in the preparation of the compiled financial information (hereafter "the financial information").

Management is responsible for the accompanying financial information, including the accuracy and completeness of the underlying information used to compile it, and the selection of the basis of accounting.

We performed this engagement in accordance with Canadian Standard on Related Services (CSRS) 4200, Compilation Engagements, which requires us to comply with relevant ethical requirements. Our responsibility is to assist management in the preparation of the financial information.

We did not perform an audit engagement or a review engagement, nor were we required to perform procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an audit opinion or a review conclusion, or provide any form of assurance on the financial information.

Readers are cautioned that the financial information may not be appropriate for their purposes.

*Raymond Chabot Grant Thornton LLP*¹

Brossard
March 20, 2023

¹ CPA, permit no. 117013

Pullet Growers of Canada Operations

Year ended December 31, 2022

	<u>2022</u>	<u>2021</u>
	\$	\$
Revenues		
Provincial contributions	121,679	119,605
Interest Income	11,003	2,301
	<u>132,682</u>	<u>121,906</u>
Expenses		
Insurance	1,251	1,251
Office expenses	429	285
Travel	35,057	5,969
Room rental	1,695	
Publicity	1,705	1,705
Website	3,469	576
Professional services	33,604	28,105
	<u>77,210</u>	<u>37,891</u>
Excess of revenues over expenses	<u>55,472</u>	<u>84,015</u>

Pullet Growers of Canada
Changes in Net Assets

Year ended December 31, 2022

	<u>2022</u>	<u>2021</u>
	\$	\$
Net assets, beginning of year	539,686	455,671
Excess of revenues over expenses	55,472	84,015
Net assets, end of the year	<u>595,158</u>	<u>539,686</u>

Pullet Growers of Canada
Financial Position

December 31, 2022

	<u>2022</u>	<u>2021</u>
	\$	\$
ASSETS		
Current		
Cash	<u>610,751</u>	<u>555,663</u>
LIABILITIES		
Current		
Account payable (Note 3)	15,593	15,977
NET ASSETS		
Unrestricted	<u>595,158</u>	<u>539,686</u>
	<u>610,751</u>	<u>555,663</u>

On behalf of the Board,

 Director

 Director

Pullet Growers of Canada Notes to Financial Statements

December 31, 2022

1 - GOVERNING STATUTES

The Organization is incorporated under the Canada Not-for-profit Corporations Act. It is a not-for-profit organization under the Income Tax Act.

2 - BASIS OF ACCOUNTING

The accounting method used in preparing the financial information is based on historical cost taking into account cash transactions as well as items reflected in the financial information and the following particulars:

- Revenues of provincial contribution are recognized when invoiced.

3 - ACCOUNTS PAYABLE

	<u>2022</u>	<u>2021</u>
	\$	\$
Accounts payables	5,217	4,186
Sales taxes payable	10,376	11,791
	<u>15,593</u>	<u>15,977</u>

FINANCIAL DETAILS

Income	2022	2021	2020
Contributions from provinces	121 679 \$	119 605 \$	125 360 \$
Interest	11 003 \$	2 301 \$	3 328 \$
	132 682 \$	121 906 \$	128 688 \$
Expenses			
Professional services	33 604 \$	28 105 \$	56 716 \$
Business Plan 2019-2023	- \$	- \$	- \$
Travel expenses	35 057 \$	5 969 \$	32 562 \$
Insurance	1 251 \$	1 251 \$	1 251 \$
COP Survey	- \$	- \$	- \$
Room rental	1 695 \$	- \$	- \$
Publicity	1 705 \$	1 705 \$	- \$
Website creation and maintenance	3 469 \$	576 \$	15 345 \$
Office expenses	429 \$	285 \$	467 \$
	77 210 \$	37 891 \$	106 341 \$
Breakdown of professional services			
MNP LLP	- \$	- \$	- \$
Accounting	2 248 \$	2 635 \$	4 570 \$
Executive Director and Administrative Assistant	28 417 \$	22 111 \$	41 617 \$
Raymond Chabot Grant Thornton	2 900 \$	2 650 \$	2 859 \$
Lawyer - BHLF	- \$	647 \$	3 920 \$
Translation	- \$	- \$	- \$
Petrik Veterinary Consultant inc.	- \$	- \$	1 500 \$
Serecon inc.	- \$	- \$	2 250 \$
Infographic production	39 \$	62 \$	- \$
Total	33 604 \$	28 105 \$	56 716 \$

REVENUE FROM MEMBER CONTRIBUTIONS FOR 2022

Province	Layers	Contribution
ON	9 977 119	74 828,39 \$
QC	5 701 612	42 762,09 \$
NB	545 199	4 088,99 \$
Total 2022	16 223 930	121 679,48 \$

* The contribution from provinces is calculated based on provincial allocations and excludes eggs for processing.

In 2022, the contribution rate is 0.0075\$ per layer and total contributions for member provinces are **\$121,679.48**.

2023 BUDGET

Projected Revenue	2023 Budget	2022 Results
Provincial contributions* (0.0075\$ per layer)	\$124 500	\$121 679
Interest income	\$3 000	\$11 003
TOTAL REVENUE	\$127 500	\$132 682
Projected Expenses	2023 Budget	2022 Results
Salaries and benefits	\$45 000	28 417 \$
Meetings and travel	\$40 000	36 752 \$
Accounting	\$5 500	5 148 \$
Translation	\$3 000	0 \$
Directors' insurance	\$1 500	1 251 \$
Office and other administrative	\$1 000	429 \$
Legal fees	\$0	0 \$
Cost of growing survey	\$312 000	0 \$
Business plan 2024-2028	\$35 000	0 \$
Website	\$1 500	3 469 \$
Publicity	\$5 000	1 744 \$
TOTAL EXPENSES	\$449 500	\$77 210
EXCESS OF REVENUE OVER EXPENSES	-\$322 000	\$55 472

*Presuming 3 provinces are members of PGC in 2023.

